



PRESENTS :

WORKSHOP ON MERGERS AND ACQUISITIONS

- **Atlanta:** Thursday, March 26, 2026 | 5:00–8:00 PM

at

Georgia Chamber of Commerce : 270 Peachtree St., NW – Suite 2200 Atlanta, Georgia 30303

Program Agenda (5:00–8:00 PM)

4:30–5:00 PM | Registration check-in

5:00 PM | Welcome Remarks by Morgan Law, Chief Experience Officer at Georgia Chamber of Commerce

5:05 PM | Introduction by Bob Kosek, Division Director of the Global Commerce Team at the Georgia Department of Economic Development

- The role of the Georgia Department of Commerce in supporting international companies establishing and expanding in Georgia.

5:15 PM | Speaker 1 - Fabio Giallanza , Partner at Weiss Serota Helfman Cole + Bierman

Navigating Legal Diligence Complexity in Cross Border Transactions

Focus areas:

- Integrating legal, tax, and diligence workstreams early
- Proactive and efficient due diligence best practices
- Regulatory approvals and foreign investment regimes (e.g., CFIUS)

5:40 PM | Speaker 2 - Courtney Noce, Co-Chair, Immigration & Compliance Practice at Greenberg Traurig

Protecting Enterprise Value: Human Capital Strategy in International M&A

Focus areas:

- Human capital as a critical risk and value driver in cross-border M&A transactions
- Managing immigration compliance, I-9 exposure, and foreign national workforce continuity
- Addressing employment transitions, successor liability, and cross-border mobility issues
- Aligning post-closing workforce integration with deal valuation, timing, and long-term operational stability

6:05 | Speaker 3 - Giacomo Bossa, Partner at Barakat + Bossa

Indemnification and Remedies

Focus areas:

- Indemnification: Risk Allocation or Illusion of Protection? What parties negotiate and what they often overlook when allocating risk in M&A transactions.
- Remedies in the Real World. From contract language to litigation or arbitration: how indemnification clauses perform when disputes arise.
- Cross-Border Reality Check. How U.S. and European legal approaches to indemnification differ and why those differences matter in international transactions.

6:30 | Speaker 4 – Filiberto Calascibetta, Partner, RÖDL USA, CPA, Dott. Commercialista, Hon. Consul of Italy (GA), Olivier Toubon, Associate Partner and CPA and Kai Seidel, Associate Partner and CPA at Rodl

Financial Due Diligence in Cross-border M&A

Focus areas:

- Due diligence steps in a transaction
- The Importance of the LOI and the main pitfalls to avoid
- Share vs. asset deal incl. hybrid solution (338h10 election)
- Closing accounts vs. Lockbox

6:55 PM | Live Q&A with All Speakers (Moderated)

7:10 PM | Cocktail Reception & Networking

- Hosted networking with speakers and sponsors
- Opportunity for attendees to connect 1:1 with speakers

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