



- For design professionals only -

MIAMI DESIGN DISTRICT

5<sup>th</sup> EDITION

**FALL 2024** 

Under the auspices of



Consulate General of Italy Miami Organized with the support of



FALL 2024 4141 ATRIUM, MIAMI DESIGN DISTRICT

EXHIBITOR'S PACKAGE



#### THE BEST OF ITALIAN DESIGN 5th Edition

### FALL 2024 the event

this event is dedicated to trade only of the design industry and aims to promote the Italian design industry excellence in Florida.

Exhibiting companies will have the chance to meet 150+ interior designers, architects, developers, and general contractors.

#### The Talks

Renowned speakers present the newest trends in the industry

#### Furniture dealers round-table

Local dealers discuss challenges and opportunities of the South Florida market (Oro Exhibitors only)

#### **Business Networking**

between Italian furniture manufacturers and local architects, interior designers, developers, and general contractors

#### Networking Design-Cocktail

Industry professionals and exhibitors celebrate Italian excellence in design, networking informally, and tasting design-inspired cocktails





#### FALL 2024

4141 ATRIUM, MIAMI DESIGN DISTRICT

### the timeline

Please note: the timeline may vary and will be reconfirmed 1 month prior the event day.

#### 2:30pm – 4:30pm

TALKS including

- Guest Speakers' Presentation
- Furniture Dealers Round-Table

#### 4:30pm – 6:00pm BUSINESS NETWORKING

#### 6:00pm – 8:00pm NETWORKING COCKTAIL including

- Second Round of Business Meetings
- Drinks and bites





### THE BEST OF ITALIAN DESIGN 5th Edition

## exhibitor's benefits

Exhibiting levels vary and may be tailored to your marketing needs. Exhibitor packages ensure maximum exposure within the actual event and beyond.

Overall exhibitors' benefits include:

- Contribute to showcasing Italy in the United States in one of the most sophisticated and cosmopolitan cities in the world: Miami
- **Co-brand** your company with the *Italy-America Chamber of* Commerce Southeast
- Reach professionals of the design industry with a special interest in Italian products
- Raise your brand awareness by being presented side by side with some of the most renowned Italian companies
- Network with South Florida's architects and interior designers and representatives of industry associations
- Take part in a dynamic event that will enhance your brand image, by linking it to the excellence of Italian products.





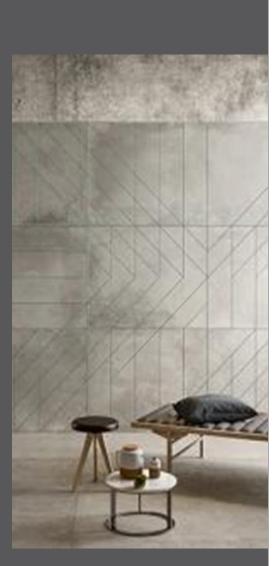
# THE BEST OF ITALIAN DESIGN argento exhibitor

**Benefits:** 

the event

#### \$3,100\*

\*discount fee already applied thanks to the support of the Italian Trade Agency



### Display table (6 feet) for marketing materials (free standing banners, brochures, small pieces of design etc.) in the expo area of

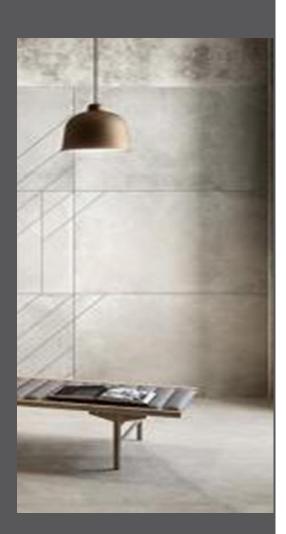
- Participation to the business meeting sessions
- Invitation for 4 company representatives to the Business Meetings, Talks, and Networking Cocktails;
- Additional invitations available for 10 among your clients (architects / interior designers) to the Business Meetings, Talks, and Networking Cocktails;
- Contact list of industry professionals that reported a preference to meet with your company, while registering for the event;
- Company logo in the Official Invitation of the event and in the event registration form (visibility among 2,000+ architects and interior designers);
- Company mention in the IACCSE promotion of the event as follows: IACC website event page, Facebook page (tag), Instagram page (tag), and LinkedIn page (tag).
- Company logo display on event directory;
- Company logo in the presentation loop displayed on the video screen during the cocktail;
- Company logo in the credits of IACC's event video;
- Authorization to use images and video of the event;
- Company mention in the post-event article in the IACCSE Newsletter that will be sent to 3,000 contacts of the South Florida's business community



## THE BEST OF ITALIAN DESIGN oro exhibitor

#### \$5,900\*

\*discount fee already applied thanks to the support of the Italian Trade Agency



#### **Benefits:**

- Exhibit area (8x8 feet) including table + 2 chairs
- Participation in the business meeting sessions
- Speaker at the furniture dealers' round-table to present the company experience and discuss design trends in the U.S. market in front of a public of architects/interior designers;
- Invitation for 8 representatives of the company to the Business Meetings, Talks, and Networking Cocktails;
- Additional invitations available for 20 among your clients (architects/ interior designers) to the Business Meetings, Talks, and Networking Cocktails;
- Contact list of industry professionals that expressed a preference to meet with your company while registering for the event;
- Projection of your company's corporate video at the end of the Talks session;

[continued...]





[...following]

- Prominent position of your company logo in the Official Invitation of the event and in the event registration form (visibility among 2,000+ architects and interior designers);
- Exhibitors presentation with a dedicated description of your company and link to the corporate website as follows: IACC website event page, Facebook page (tag), Instagram page (tag), and LinkedIn page (tag).
- Company logo display in prominent position in the Event directory
- Prominent position of the company logo in the presentation loop displayed on the video screen during the cocktail;
- Authorization to use images and video of the event;
- Company mention in the post-event article in the IACCSE Newsletter that will be sent to 3,000 contacts of the South Florida's business community



#### **EXHIBITOR FORM**

#### Deadline: July 31st, 2024

#### Please complete the form below to confirm your participation and return to: marketing@iacc-miami.com | Phone: +1 (305) 577-9868

#### **Contact Information**

| Company Name   | Contact Person          |
|--|-------------------------|
| Contact Email Address  | Contact Phone Number    |
| Address  | City   State   Zip code |
| Exhibitor Packages<br>Availability is limited on a first come first serve basis   payment is proof of commitment   |                         |
| Argento Package \$3,100  | Oro Package \$5,900     |
| Cancellation Policy:<br>Within 90 days from the event day, 50% refund of the amount paid. Less than 90 days from the event,<br>the amount is not refundable. |                         |
| Payment Information  |                         |
| Please send me an invoice I have enclosed a check Please charge my credit card   |                         |
| Card Type: VISA Correction Correction  |                         |
| Name On Card Card Number   |                         |
| Expiration Date Security Code  | Zip Code Amount \$      |
| Signature  | Date                    |



### contact

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THE BEST OF ITALIAN DESIGN

TALKS ON THE NEWEST TRENDS
ROUNDTABLE ON MARKET CHALLENGES & OPPORTUNITIES
BUSINESS MEETINGS
SHOWROOM EXPERIENCE
FOOD DESIGN NIGHT

November 10, 2022 | 2:30pm - 8:00pm 4141 Atrium [4141 NE 2nd Ave, Miami, FL 33137]



### case history

The **fourth edition** of **The Best of Italian Design** took place on October 19, 2023, at the 4141 Atrium, in the Miami Design District.

The event was organized in collaboration with the Italian Trade Agency (ITA) – Miami Office and Istituto Italiano di Cultura di Miami, and in partnership with ASID Florida South Chapter, IIDA South Florida Chapter, Miami Design District, Istituto Marangoni.

The numbers of this edition are significant:

- 20 guest speakers
- 15 exhibiting companies and sponsors
- 7 institutional and industry partners
- 150+ design professionals in attendance
- 5 showrooms involved simultaneously in the Cocktail Design Night
- 8 food & wine partners
- 350+ local consumers in attendance

<u>Click here to watch the recap video of the 4° edition</u>

Click here to watch the recap video of the 3° edition

<u>Click here</u> to watch the **recap video** of the **2° edition** <u>Click here</u> to view our **2° edition** exhibitor **testimonials** 

Click here to watch the recap video of the 1° edition