

presents



# THE BEST OF ITALIAN DESIGN

For design professionals only

3rd Edition

November 10, 2022 | Miami Design District



Under the auspices of

Organized with the support of



Consulate General of Italy Miami



**SPONSORSHIP PACKAGE** 



November 10, 2022 Miami Design District

### the event

this event is dedicated to trade only of the design industry and aims to promote the Italian design industry excellence in Florida.

Exhibiting companies will have the chance to meet **150+ interior designers**, architects, developers, and general contractors.

#### The Talks

Renowned speakers present the newest trends in the industry

#### **Furniture dealers round-table**

Local dealers discuss about challenges and opportunities of the South Florida market (Oro Sponsors only)

### **Business Meetings**

between Italian furniture manufactures and local architects, interior designers, developers, and general contractors

### **Showrooom Experience**

Italian Showrooms open their doors for a synergic party to celebrate "Made in Italy" craftmanship (Oro Sponsors only - limited availability)

### **Food Design Night**

In the framework of the Showroom Experience party, top Italian chefs will perform a food design demonstration to create unique dishes inspired by Italian design (Oro Sponsors only – limited availability)

### **Design Professionals' delegation from Palm Beach**

Delegation of interior designers and architects from Palm Beach County selected by IACCSE





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### the timeline

Please note: the timeline may vary and will be reconfirmed 1 month prior the event day.

- 2:30pm 4:00pm @4141 Atrium
  Welcome coffee and registration
  BUSINESS MEETINGS
- 4:00pm 6:00pm @4141 Atrium
  TALKS including

  Cuest Speakers' Presentation
  - Guest Speakers' Presentation
  - Furniture Dealers Round-Table
- 6:00pm 8:00pm Miami Design District

#### **SHOWROOM EXPERIENCE**

Synergic party in different Design District Showrooms (Oro Sponsors only) and 4141 Atrium (Argento Sponsor) including:

- Second Round of Business Meetings
- · Networking Cocktails
- · Food Design Night





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## sponsorship benefits

Sponsorship levels vary and may be tailored to your marketing needs. Sponsorship packages ensure maximum exposure within the actual event and beyond.

Overall sponsorship benefits include:

- Contribute to **showcasing Italy in the United States** in one of the most sophisticated and cosmopolitan cities in the world: Miami
- **Co-brand** your company with the Italy- America Chamber of Commerce Southeast
- **Reach professionals of the design industry** with a special interest in Italian products
- Raise your brand awareness by being presented side by side with some of the most renowned Italian companies
- Network with South Florida's architects and interior designers and representatives of industry associations
- Take part in a **dynamic event** that will enhance your brand image, by linking it to **the excellence of Italian products**.





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### argento sponsorship

\$3,080\*

\*discount fee 12% already applied to all Italian design companies thanks to the support of the Italian Trade Agency

#### **Benefits**

- **Display table** for marketing materials (free standing banners, brochures, small pieces of design etc.) in the expo area of the event
- Participation to the business meeting sessions
- **Invitation for 4 company representatives** to the Talks, Showroom Experience and Cocktails:
- **Additional invitations** available for 10 among your clients (architects / interior designers) to the Talks, Showroom Experience and Cocktails;
- Pre-event matching with 5 local architects/interior designers:
- **Contact list of industry professionals** that reported a preference to meet with your company, while registering for the event;
- **Company logo** in the **Official Invitation** of the event and in the **event registration form** (visibility among 2,000+ architects and interior designers);
- **Company mention** in the IACCSE promotion of the event as following: IACC website event page, Facebook page (tag), Instagram page (tag) and LinkedIn page (tag).
- Company logo display on event directory:
- **Company logo** in the **presentation loop** displayed on the video screen during the cocktail:
- Company logo in the credits of IACC's event video;
- Authorization to **use images and video** of the event;
- **Company mention** in the post-event article in the IACCSE **Newsletter** that will be sent to 3,000 contacts of the South Florida's business community





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## oro sponsorship

\$6,600\*

\*discount fee 12% already applied to all Italian design companies thanks to the support of the Italian Trade Agency

#### **Benefits**

- Being **one of the selected showrooms** chosen to host the **Showroom Experience**, which includes a cocktail organized by IACCSE: food design showcase, food & beverage sponsors, invites to local interior designers and architects;
- Exhibit area (6x8 feet) including table + 2 chairs
- · Participation to the business meeting sessions
- **Speaker** at the **furniture dealers round-table** to present the company experience and discuss design trends in the U.S. market in front of a public of architects/interior designers:
- **Invitation for 8 representatives** of the company to the Talks, Showroom Experience and Cocktails:
- Additional invitations available for **20** among your clients (architects/ interior designers) to the Talks, Showroom Experience and Cocktails;
- Pre-event matching with 5 local architects/interior designers;
- Contact list of industry professionals that expressed a preference to meet with your company while registering for the event;
- **Projection** of your **company's corporate video** at the end of the Talks session:
- Prominent position of your **company logo** in the **Official Invitation** of the event and in the **event registration form** (visibility among 2,000+ architects and interior designers);
- **Sponsors presentation** with a dedicated description of your company and link to the corporate website as following: IACC website event page, Facebook page (tag), Instagram page (tag) and LinkedIn page (tag).
- · Company logo display in prominent position in the Event directory
- Prominent position of the **company logo** in the **presentation loop** displayed on the video screen during the cocktail;
- Authorization to **use images and video** of the event:
- **Company mention** in the post-event article in the IACCSE **Newsletter** that will be sent to 3,000 contacts of the South Florida's business community.





# THE BEST OF ITALIAN DESIGN

### **SPONSORSHIP FORM**

Deadline: September 15<sup>TH</sup>, 2022

Please complete the form below to confirm your sponsorship and return to: marcenaro@iacc-miami.com | Phone: +1(305) 577-9868.

#### **CONTACT INFORMATION**

Company Name	Contact Person
Contact Email Address	Contact Phone Number
Address	City   State   Zip code
SPONSORSHIP PACKAGES  Availability is limited on a first come first serve basis   payment is proof of commitment	
Argento Sponsor* \$3,08	80
*if you are a Member of the Chamber, ask for your special discount	
PAYMENT INFORMATION  Please send me an invoice I have e  Card Type: VISA	nclosed a check Please charge my credit card
Name On Card	Card Number
Expiration Date Security Code	Zip Code Amount \$
Signature	Date



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## contact

#### **ALESSIA MARCENARO**

**Deputy Executive Director** 

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## case history

The **second edition** of **The Best of Italian Design** took place on May 15-16, 2019, at the Miami Design District.

The event was organized in in partnership with the **American Institute of Design** (AIA) and the **American Society of Interior Designers** (ASID), and saw the participation of:

250+ design professionals | 14 exhibitors | 7 showrooms

<u>Click here</u> to watch the **recap video** of the the **2nd edition** <u>Click here</u> to view our **2nd edition** sponsor **testimonials** 

<u>Click here</u> to watch the **recap video** of the the **1st edition**<u>Click here</u> to view the **magazine** of the **1st edition**